

37. SPRINT MARKET TESTS1. Business Sense Market Test #3*

Beginning November 1, 1999, Sprint will begin a market test applicable to certain Business Sense non-term customers who have been allocated randomly to Sprint through a LEC who can bill the product in 30/6 second billing increments. These customers will receive a discounted interstate inbound and interstate outbound Business Sense voice usage rate of \$0.12 per minute. Customers will continue to receive the discounted per minute rate until the customer's non-term Business Sense service is terminated. Customers also may request participation in this market test by calling 1-877-848-3874. This market test is available through November 30, 1999 unless sooner changed or canceled by Sprint. Customer's initial locations must be activated by December 31, 1999.

2. Sprint Business FlexSM With All Calls All DaySM Market Test**

Beginning November 22, 1999, Sprint will begin a market test to offer to new Sprint Business Flex with All Calls All Day International Option (Section 13.3.4.7.2 herein) customers the following promotional per minute rates for outbound dial-1 international calling:

China	\$.42	Taiwan	\$.20	South Korea	\$.20.
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Beginning December 6, 1999, these rates are available as part of the same test to existing or former Sprint Business Flex With All Calls All Day International Option (Section 13.3.4.7.2 herein) customers. The promotional rates will continue for the duration of the customer's account(s). To be eligible for this market test, new Sprint Business Flex With All Calls All Day International Option customers must: (1) subscribe to service and enroll in this market test by calling a unique toll free number specified in advertisements in various in-language newspapers, or (2) be contacted by a Sprint representative and be offered participation in this market test. An existing or former Sprint customer that calls or has called the toll free number listed on its invoice for an in-language operator or a unique toll free number advertised in various in-language newspapers to cancel its Sprint Business Flex With All Calls All Day International Option service is eligible for this market test if the customer agrees to maintain or reactivate its Sprint Service as a result of this market test offer. New rates for existing customers will be effective on the billing cycle after the month in which the customer's request is received. The promotional rates are not available with the Sprint Business Flex with All Calls All Day Domestic Option or the Sprint Business Flex With All Calls All Day Interstate Offer) If a customer cancels service, no promotional rates will be given on the customer's final invoice. This market test is limited to Sprint Business Flex With All Calls All Day customers in Los Angeles, CA, San Francisco, CA, New York, NY, and Atlanta, GA. This market test is available for enrollment through December 31, 1999 unless sooner changed or canceled by Sprint.

* Formerly number 68, #1 and 256, #5 in Section 10.

** Formerly number 68, #2 and 256, #6 in Section 10.

Certain text currently on this page was previously located Section 10, Promotional Offerings.

37. SPRINT MARKET TESTS (Continued)

3. Business Sense Market Test #4*

Beginning December 1, 1999, Sprint will begin a market test applicable to certain Business Sense non-term customers who have been allocated randomly to Sprint through a LEC who can bill the product in 30/6 second billing increments. These customers will receive a discounted interstate inbound and interstate outbound Business Sense voice usage rate of \$0.10 per minute. Customers will continue to receive the discounted per minute rate until the customer's non-term Business Sense service is terminated. Customers also may request participation in this market test by calling 1-877-848-3874. This market test is available through December 31, 1999 unless sooner changed or canceled by Sprint. Customer's initial locations must be activated by January 31, 2000.

4. Combined Billing Market Test**

Beginning January 22, 2000, Sprint will offer combined billing as a market test for Sprint PCS and Sprint Business customers. This market test will allow the customer to receive one combined monthly invoice for both the customer's Sprint PCS and Business Sensesm or Sprint Business Flexsm services. The customer's Sprint PCS usage will become contributory to meeting the customer's business service monthly minimum commitment level. The customer's Sprint PCS usage also will be eligible for Callers' Plus points, unless the customer is on Sprint Business Flexsm With All Calls All Daysm. The following requirements/exclusions will apply to this market test:

- (a) Customers must be both existing subscribers of Business Sensesm or Sprint Business Flexsm and Sprint PCS service;
- (b) Business Sensesm or Sprint Business Flexsm customers currently participating in an Affinity Program or Partners Program are ineligible to participate in this market test.

Sprint PCS deposit customers, prepaid customers, credit card auto payment customers and Sprint PCS employees are ineligible to participate in this market test.

This market test will be limited to 200 customers. This market test will be available for enrollment through June 30, 2000 unless sooner changed or canceled by Sprint. Upon expiration of the enrollment period for this market test, market test participants will continue to receive the benefit of the market test.

* Formerly number 68, #3 and 256, #7 in Section 10.

** Formerly number 68, #4 and 256, #8 in Section 10.

Certain text currently on this page was previously located Section 10, Promotional Offerings.

37. SPRINT MARKET TESTS (Continued)

5. Sprint Small Business Unlimited Solutions Market Test

Beginning January 7, 2004*, Sprint local exchange company business customers located in Nevada may sign up for this market test. A business customer subscribing to this market test will pay one monthly recurring charge (MRC) of \$15.00 for each ANI. For this MRC, the customer will receive unlimited Dial-1 long distance, state-to-state calls. The customer must also subscribe to Sprint Small Business Unlimited Solutions in-state long distance service and Sprint incumbent local exchange service, as well as the Priority bundle of features plus Elite MessageLine. The customer will be charged an additional MRC for in-state long distance service and an additional MRC for local service. State-to-state and international toll free service is not available as part of this service. For all other state-to-state calls and all international calls, the Sprint Business Flex With All Calls All Day VI rates described in Section 13.3.11 will apply. Subscription to this market test is available through April 13, 2004, unless it is changed or cancelled by Sprint. After April 13, 2004, the benefits of this market test will apply until the customer cancels Sprint service, until Sprint cancels the benefits of this market test, or until Sprint introduces a comparable generally available product.

6. Sprint Business Flex With All Calls All Day VI and VII Discounted Rate

Beginning June 1, 2004, new Sprint business customers may receive a rate of \$0.055 on state-to-state long distance Dial-1 and toll free usage. In order to receive this market test rate, the customer must subscribe to a Sprint Business Flex With All Calls All Day VI or Sprint Business Flex With All Calls All Day VII domestic or international plan. In order to receive this promotion a customer must subscribe to it: 1) by contacting Sprint or 2) when contacted by a Sprint representative. The \$0.055 rate will be applied to the customer's first partial and next eleven full invoices. A customer who subscribes to this promotion will not be eligible to receive an Affinity discount. This promotion shall remain in effect through August 29, 2004, unless it is changed or canceled by Sprint.

* The beginning date for offering this market test has been delayed until January 14, 2004, and the market test will run for 90 days from that date.

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37. SPRINT MARKET TESTS (Continued)

7. Sprint Small Business Unlimited Market Test

Beginning July 1, 2004, existing Sprint small business customers who subscribe to PCS service and who are contacted by Sprint may be eligible for this market test. A business customer subscribing to this market test will pay a monthly recurring charge (MRC) of \$25.00 for one business line or \$50.00 for two business lines. No more than two (2) business lines per customer may be enrolled in this market test. For the MRC, the customer will receive unlimited Dial-I long distance service, including interstate, intrastate and intraLATA calling. If the customer has more than two business lines, such lines must be subscribed to another Sprint business offering and a separate bill will be generated for such lines. For all service other than Dial-1 long distance service, the Sprint Business Flex With All Calls All Day VII rates described in Section 13.3.12 will apply. Subscription to this market test is available through July 31, 2004, unless it is changed or cancelled by Sprint. Customers who subscribe to this market test must use the service for person-to-person voice calling. It may not be used for connection to the Internet or for other data services (including a significant amount of facsimile transmissions or data usage per month), or for any other use that does not involve a person-to-person conversation or voice message. If it is determined that usage is not consistent with business voice applications or the restrictions of this market test, the customer's service may be assessed a \$100 charge or Sprint may terminate the customer's service. After July 31, 2004, the benefits of this market test will apply until the customer cancels Sprint long distance or PCS service, until Sprint cancels the benefits of this market test, or until Sprint introduces a comparable generally available product.